

FOURLAB

# FOURLAB

FOURLAB is a "Premium lifestyle platform" that imports and distributes global premium brands with distinct and unique identities in Korea.

Korea introduces a variety of fashion and lifestyle brands suitable for the season, including HUNTER, famous for British rain boots that import and distribute exclusively in Korea, Italian premium brands COLMAR, and Italian shoe brands Blippers and Colors of California. We carefully select global brands with great potential so that they can properly express their brand identity online and offline and appeal to customers with serious and sincere care. FOURLAB is the exclusive importer and distributor of 24 to ALDO

FOURLAB 是国内进口流通差别化、固有个性明确的全球高端品牌的"高端生活方式平台"

以国内独家进口和流通的英国雨靴闻名的 HUNTER、意大利高级品牌 COLMAR、意大利鞋品牌 Blipers和 Colors of California等,在韩国介绍了符合季节的各种时尚和生活方式品牌。 为 了能在线上和线下适当表现品牌独有的本质,真诚、真诚地吸引顾客,正在慎重选择潜力突出的国际品牌。FOURLAB 是 24 to Aldo 的独家进口商和经销商。

フォーラップは差別化され固有のアイデンティティが明確なグローバルプレミアムブランドを国内輸入流通する「プレミアムライフスタイルプラットフォーム」です。 韓国で独占輸入・流通するイギリスのレインブーツで有名なHUNTERとイタリアのプレミアムブランドCOLMARとイタリアシューズブランドBlipersとカラーズオブカリフォルニアを 含め、シーズンに合わせた様々なファッションとライフスタイルブランドを韓国で紹介しています。 ブランドならではのアイデンティティをオンラインとオフラインで適切に表現し、 真剣かつ丁寧に顧客にアピールできるよう、潜在力に優れたグローバルブランドを慎重に選定しています。 ポラボは24年からアルドまで独占輸入流通しています。 FOURLAB is a leading Korean 'Premium lifestyle platform' that imports and distributes global premium brands in Korea. FOURLAB's core brand is HUNTER.

Distribution 250

Brands 10 Founded 2015



Eric, Cho
CEO PROFILE

1997 ~ 2006. Reebok Korea

2006 ~ 2009. Manpex Korea (Exclusive Birkenstock distributor / GM)

2010 09. Founded Noobs Int'l (Rockspirng, UGG, Gaimo, BIRKENSTOCK, Betula distributor.)

2015 01. Founded HYEONGWON NETWORKS FOURLAB

2016 02. Merged with SUPERHOLIC & General Manager of Fashion Business division (HUNTER / havaianas/ Rockspring\_ Exclusive distributor)

2018 03. ~ Present Separated from Superholic (HUNTER\_ Exclusive distributor)

1 NT = 2023. HUNTER Extension Contract

2024. ALDO/ BLIPERS/ COLORS OF CALIFORNIA\_ Exclusive distributor

**COMPANY ADDRESS** 

11, Sinchon-ro 4-gil, Mapo-gu, Seoul, Republic of Korea #04056

T 82-70-4800-3250 F: 82-70-4855-3235 E: piggy31@fourlab.co.kr

# GOAL & VISION

#### Goal

Convenient shopping experience

Our goal is to provide a platform where customers can conveniently browse and purchase a variety of fashion items.

Diversity and multi-brand

We strive to offer a wide range of fashion brands and products in one place, and provide our customers with a variety of styles through a careful selection of premium brands.

Synergy and collaboration

We collaborate with differentiated premium brands to introduce new collections and products and create synergies.

#### **Vision**

FOURLAB is a platform for a better way to experience fashion and lifestyle products. As a leader in innovation and growth in the Korean fashion market, we are looking to build a platform where customers can experience the premium quality and style they need by bringing in differentiate d seasonal premium fashion brands, including HUNTER brands.

we want to build a platform where customers can experience the premium quality and style they need. Through FOURLAB, customers can experience exclusive and differentiated brands and products, and find style in season. We will work to help our partner's brands find the fastest stabilization in the Korean market.

FOURLAB \_ BRAND

FOURLAB









KIDS



**Exclusive distributor** 

HUNTER

ALDO

Blipers

Colors of California

**Partial exclusivity** Colmar - Footwear

Distributor

Melissa

Havaianas

Palladium



ALDO

**SELECTED SHOP** 

BOONTHESHOP

**BEAKER** 

kasina

10.corso.como

PEER

RAUM **WORKSOUT** 

FOURLAB

**HIGH-END** 

**CONTEMPORARY** 

**BRAND** 

VALENTINO **GIVENCHY BALENCIAGA** 

TOD'S

Maison Margiela

**MONCLER** 

Off-White<sup>™</sup>

COMME des GARÇONS



GOLDEN GOOSE / \*



























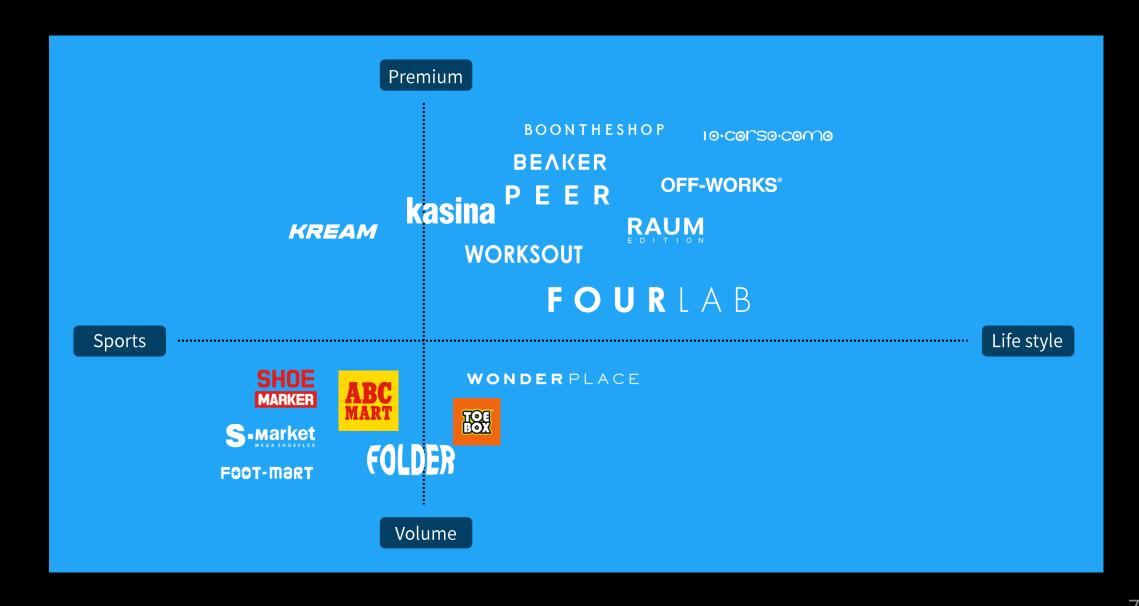
MARKER

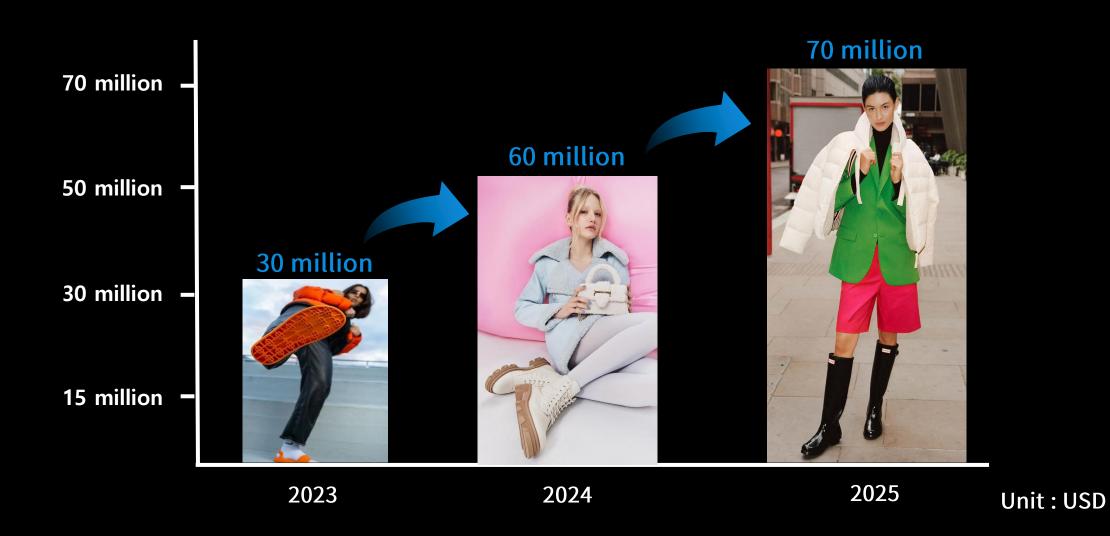
TOE

S-Market



INLINE





#### Multi brand store

- 1. FOLDER
- 2. ABC-MART
- 3. SHOE MARKER
- 4. etc.

#### **Department**

- 1. LOTTE Depart.
- 2. HYUNDAI Depart.
- 3. SHINSEGAE Depart.

### **Premium shop**

- 1. TOEBOX (KIDS)
- 2. ON THE SPOT
- 3. BOON THE SHOP
- 4. SNEAKER BARO

1. Department Store: 12 stores / Outlet: 1 store

2. Flagship store: Hannam, Seoul

3. 2024 opening plan : Seoungsu Flagship store (Seoul)

Region	Channel	14 Stores		
Seoul	Flagship	Hannam		
Seoul	Shinsegae	Gangnam		
Seoul	LOTTE	Main (Myeongdong) Q2 2024		
Seoul	LOTTE	Yongdeunpo		
Seoul	LOTTE	Jamsil		
Seoul	LOTTE	Lotte world mall		
Seoul	HYUNDAI	The Hyundai Seoul		
Seoul	SHILLA Duty Free	Yongsan		
Busan	LOTTE	Busan Main		
Gyeonggi	Starfield	Suwon		
Gyeonggi	Shinsegae	Yongin		
Daejeon	Shinsegae	Daejeon		
Daegu	Shinsegae	Daegu		
Jeju	Shinsegae	Jeju <sub>10</sub>		

Features – Classic, high traffic, Women's in 30~50s, most influential channel for fashion, Location – All of major cities in Korea

#### SIHNSEGAE Department Store

Gangnam, Central Seoul







#### LOTTE Department Store

Myungdong, Central Seoul







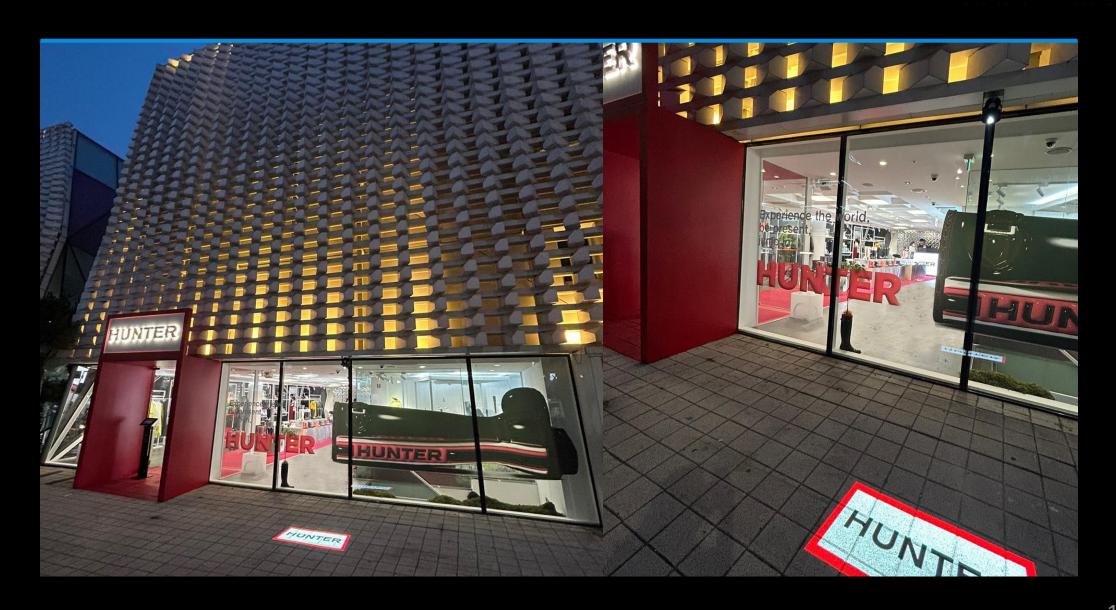
#### HYUNDAI Department Store

PANGYO, Gyeonggi-do

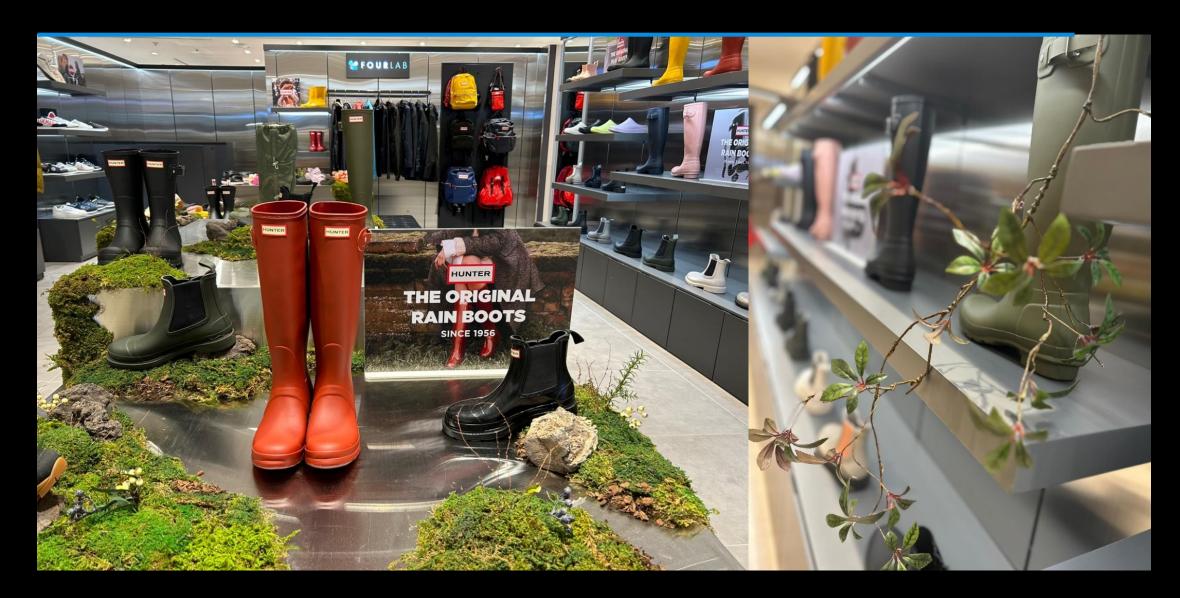








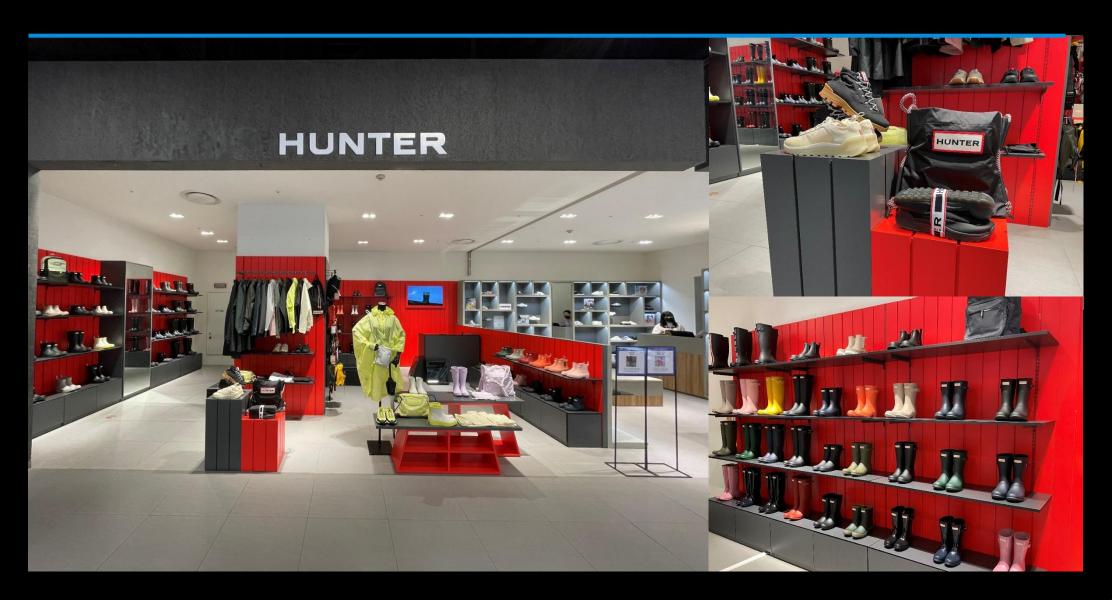
















Features - multi shoe brands stores, price competitive, reasonable, men and women's in 10~30s

Location - all major cities and some small cities

**ABC MART** 





**FOLDER** 





Shoemarker





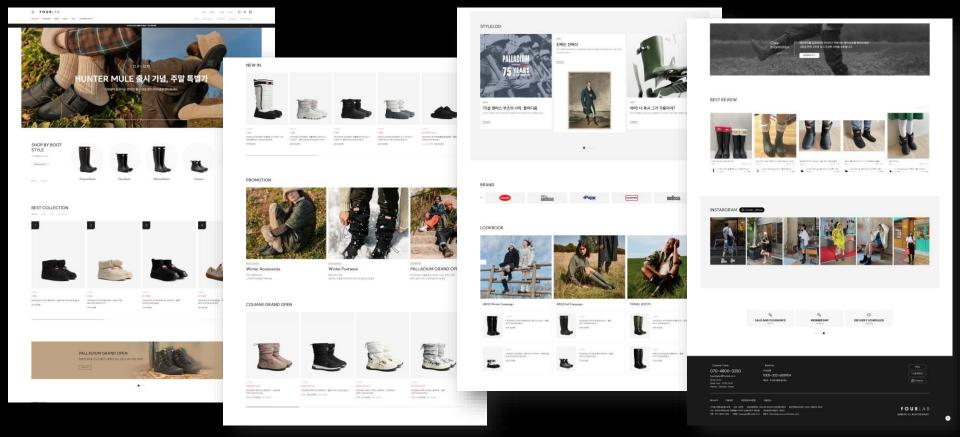


Classification	ACCOUNT NAME	Web Address	ACCOUNT TYPE	CATEGORY	CENDER
OWN STORE	FOURLAB	www.fourlab.co.kr	OWN STORE	FTW,ACCS	Adults + Kids
Depaftment mall	HYUNDAI	<u>www.hyundaihmall.com</u>	Department Store	FTW,ACCS	Adults + Kids
Depaftment mall	LOTTE	<u>www.lotte.com</u>	Department Store	FTW,ACCS	Adults + Kids
Depaftment mall	SHINSEGAE	www.shinsegaemall.sgg.com	Department Store	FTW,ACCS	Adults + Kids
Depaftment mall	CJ mall	<u>www.cjmall.com</u>	Department Store	FTW,ACCS	Adults + Kids
Depaftment mall	GS mall	www.gsshop.com	Department Store	FTW,ACCS	Adults + Kids
Speciality mall	29cm	www.29cm.co.kr	ONLINE	FTW,ACCS	Adults
Speciality mall	MUSINSA	www.musinsa.com/	ONLINE	FTW,ACCS	Adults
Speciality mall	W Concept	www.wconcept.co.kr/	ONLINE	FTW,ACCS	Adults
Speciality mall	EQL	www.eqlstore.com/	ONLINE	FTW,ACCS	Adults
Speciality mall	KAKAO	store.kakao.com/	ONLINE	FTW,ACCS	Adults + Kids
Speciality mall	NAVER	<u>brand.naver.com/hunter</u>	ONLINE	FTW,ACCS	Adults + Kids
Speciality mall	Lfmall	www.lfmall.co.kr/	ONLINE	FTW,ACCS	Adults
Speciality mall	SSF	www.ssfshop.com/	ONLINE	FTW,ACCS	Adults + Kids



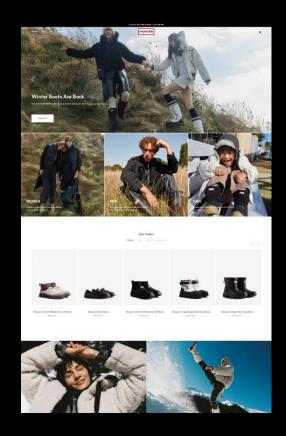


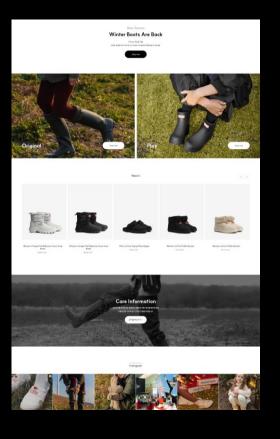




http://www.fourlab.co.kr

Number of members: 252,100 / Monthly active users: 800,000

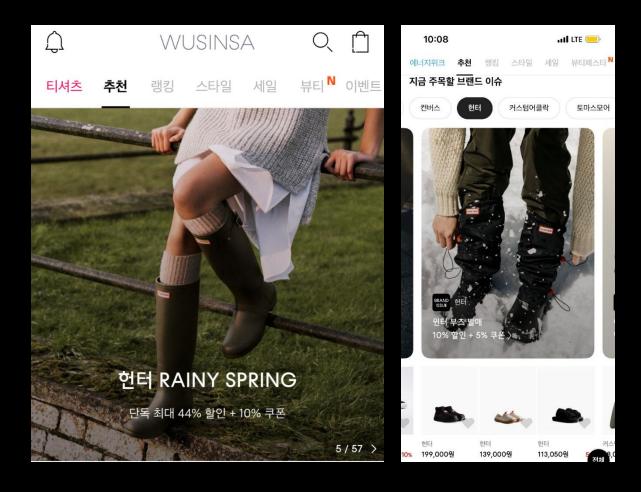




HUNTER

https://www.hunterboots.co.kr (November 2023, OPEN)

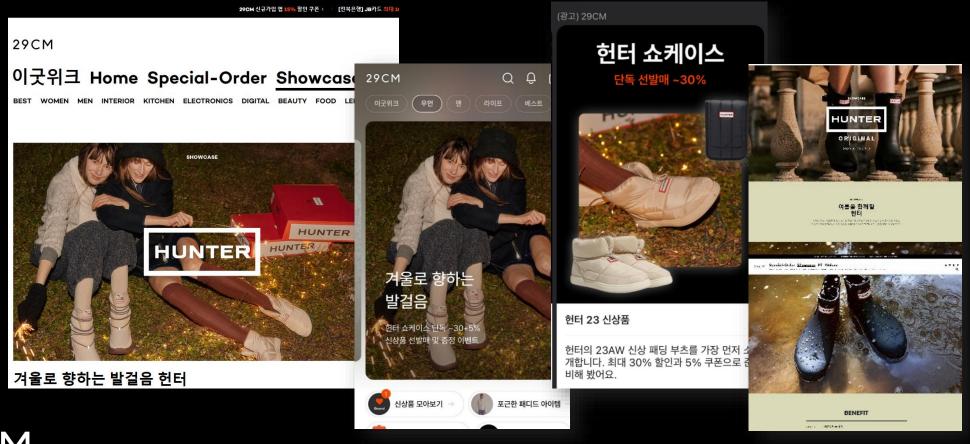
Number of members: 52,000 / Monthly active users: 100,000



# **MUSINSA**

https://www.musinsa.com/brands/hunter

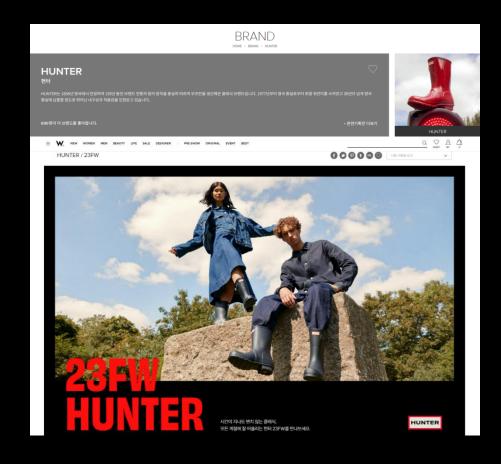
Number of musinsa members: 10,000,000 / Monthly active users: 4,000,000



29CM

https://shop.29cm.co.kr/brand/4115

Number of 29cm members: 3,900,000 / Monthly active users: 2,000,000



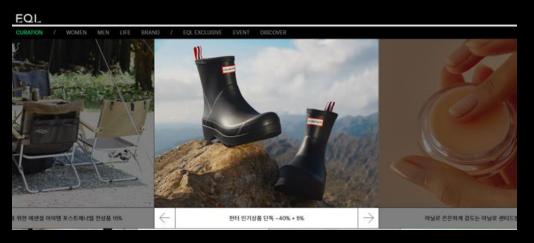


## W. CONCEPT.

https://display.wconcept.co.kr/brand/101026

Number of wconcept members: 5,300,000 / Monthly active users: 2,400,000







# EQL

https://www.eqlstore.com/special/7490/view

Number of eql members: 3,300,000 / Monthly active users: 1,400,000

# Milan & Seoul Collection Collaboration

















# Flagship press release

ELLE KORER 2.85 million

SINGLES 2.43 million

cosmopolitan KOREA 1.79 million

HARPERS BAZZAR KORER 1.57 million

Arena Homme KOREA 1.56 million

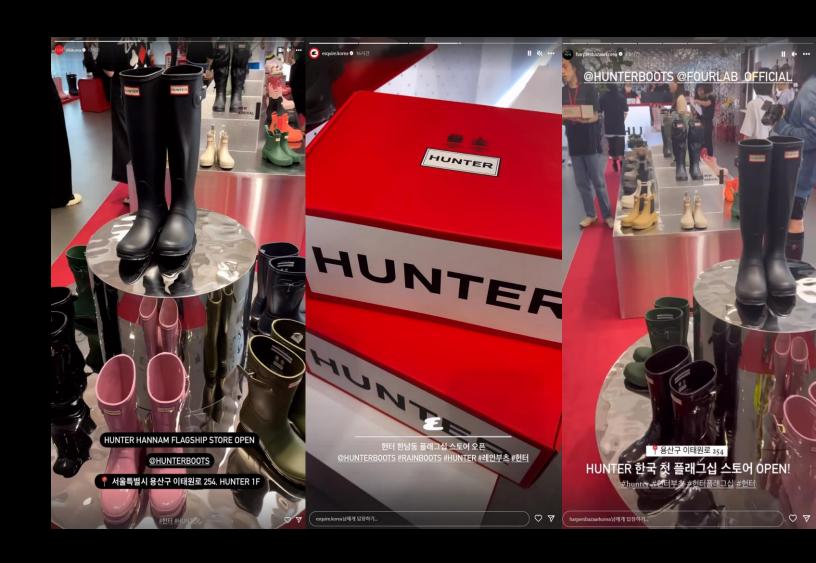
ESQUIRE KOREA 1.07 million

DAZED KOREA 0.64 million

Eyesmag 0.59

WWD KOREA 0.48 million

STYLER 0.21 million



FOURLAB \_ SNS RELEASE FOUR LAB





FOURLAB \_ EVENTS FOUR LAB



FOURLAB \_ EVENTS FOUR LAB

